



Virtual CISO for Higher Education

Should a Higher Ed Institution Hire a vCISO?

A virtual Chief Information Security Officer (vCISO) can be an effective and efficient cybersecurity executive within an institution of higher education.

- ❓ Are you experiencing pushback when implementing and prioritizing your campus cybersecurity program?
- ❓ Do you lack the time and resources needed to focus on cybersecurity?
- ❓ Are you looking for an executive leader to guide cyber defense for your college or university?
- ❓ Are you trying to implement controls to meet the requirements of GLBA?

Benefits of a CISO Advisory Program

AVOID EXCESSIVE COSTS & INCREASING DEMANDS

The demand for a top talent Chief Information Security Officer (CISO) is significantly higher than the supply. With a vCISO from DeepSeas, you can eliminate the challenges involved with CISO recruitment while saving on costly salaries, benefits, training, and bonuses.

GET AN EXPANDED TEAM

When you invest in the DeepSeas CISO Advisory program, you're getting a committed executive leader who is embedded in a team of seasoned CISOs and supported by an entire organization of the best and brightest cybersecurity experts in the world, many with specialized skills and knowledge specific to higher education.

ALWAYS ON. ALWAYS READY.

Your CISO from DeepSeas will partner with your team to transform your cyber defense program. We will ensure your organization achieves persistent defense and is always up to date on the latest security trends, threat intelligence, and compliance and security requirements.

INSIGHTS THAT EMPOWER

With a subscription to DeepSeas CISO Advisory, you will have access to actionable dashboards that show a window into the state of your entire cybersecurity program. These insights will improve your cyber defense posture, and your CISO team will help complete prioritized tasks and identify gaps in your environment.

A DeepSeas vCISO Can Check All Your Boxes

Benefit	Full-Time CISO	DeepSeas vCISO
Expertise in Implementing GLBA Compliance with Colleges & Universities	?	✓
Positioned to Develop In-Depth Organizational Knowledge	✓	✓
Strategic Skill Set and Expertise in Higher Education	?	✓
Business Acumen	?	✓
Multifaceted Experience Across Industries	?	✓
Cost Effective	✗	✓
Built-In Coverage for Unplanned & Planned Leave	✗	✓
Working Knowledge of Industry Best Practices and Regulatory Requirements in Higher Education	?	✓
Proven Leadership in Cybersecurity, Compliance, and Audit	?	✓
Daily Access to an Office of Peer CISOs	✗	✓
Daily Access to GRC and Technical Resources	✗	✓
Vendor Risk Management Expertise	?	✓
Experienced Liaison, Collaborator, and Influencer (Sales, IT, Legal, Finance)	?	✓
Strong Background in Reporting to University Leadership and Boards	?	✓

ALREADY HAVE A CYBER LEADER BUT READY TO TRANSFORM YOUR CYBER DEFENSE PROGRAM?

If you already have an executive security leader and don't require a vCISO, DeepSeas offers multiple CISO Advisory program levels that can meet your needs. Whether you require simple office hours, an ongoing advisor for your existing security team, or a Deputy CISO, your DeepSeas CISO Advisory program can be designed to augment your existing staff and help transform your cybersecurity program.

Why Choose DeepSeas CISO Advisory?

Staying ahead of ever-evolving threats requires true expertise and guidance. Your DeepSeas CISO is embedded in a global team of cybersecurity experts who provide 24x7 protection against cyber threats. After all, in the cyber seas, it's not just about checking boxes. Your DeepSeas CISOs will guide the continuous transformation of your cyber program to stay ahead of hackers, while ensuring your stakeholders understand the need to consistently prioritize security and compliance.

DeepSeas is recognized by Gartner as a top 40 provider of MDR and ranked as a top 5 MDR solution in the 2024 Frost Radar. With 30 years of experience in cyber defense, DeepSeas is trusted by nearly 1,000 clients around the world, including Fortune 100 enterprises and mid-market organizations, higher education institutions, municipality and local governments, and federal agencies. In addition to its market-leading MDR offering - DeepSeas MDR + - DeepSeas clients rely on its full suite of CISO advisory, compliance, and offensive security services to support their cybersecurity transformation journeys.

